



January 14, 2008

Dear Valued Customer,

This email is to inform you of a delayed increase on plastic containers and closures, and new increases on steel and tin announced for the New Year.

To assist our customers who purchase plastic containers and closures with their year end inventories, we are delaying the implementation of our December 10th increase to January 14, 2008.

- **All plastic pails, drums, bottles, jars and closures will increase by approximately 5.5% on all shipments on or after January 14, 2008.**

Our suppliers of tin cans, metal drums, and metal pails have announced new increases for January 1, 2008. Suppliers are citing increases in raw material costs and changes in the World economy as the main reasons for the increase.

- **All Tin Cans will increase by approximately 15.5% on all shipments on or after January 14, 2008.**
- **All Steel Pails will increase by approximately 8.5% on all shipments on or after January 14, 2008.**
- **All Steel Drums will increase by approximately 10% on all shipments on or after January 14, 2008.**

Your sales representative can answer any questions you may have regarding these increases. We encourage our customers to place orders as soon as possible for delivery before the January 14, 2008 increase.

We appreciate your business and continued support.

Sincerely,

Gary Walker
VP Sales & Marketing